POWERING A MORE PROSPEROUS WORLD
Innovation is the lifeblood of our company and the past year has been one of the most innovative in Cummins’ history.

We started production on the cleanest, most efficient diesel engine we’ve ever made. One of our joint ventures launched natural gas engines achieving emissions far below EPA standards.

The company entered into a partnership to develop the most advanced automatic truck transmissions and we started a new business segment dedicated to electrified power.

While annual comparisons are difficult, Cummins’ patent work globally has been on an upward trend recently and set a record in 2017.
Cummins unveiled AEOS in 2017, a fully electric, heavy duty demonstration truck. The truck will help the company study electrification.
WE ARE GOAL DRIVEN

Cummins sets public goals to achieve meaningful reductions in the greenhouse gas it produces, the energy and water it uses, and the waste it generates.

IMPACT BY THE NUMBERS

Cummins’ progress in 2017 toward reaching its 2020 goals is having a big impact on the environment. Compared to a baseline year of 2010:

83,000

Our facility emissions reduction is equal to taking 83,000 PASSENGER CARS off the road for a year.

400K

The water saved equals what’s needed for drinking, sanitation and hygiene for 400,000 PEOPLE for a year.

3,900

We’ve reduced enough waste to fill 3,900 GARBAGE TRUCKS.

20B

Since 2014, our customer fuel economy projects have saved enough fuel to cover 20 BILLION MILES of driving.

CUMMINS’ 2020 ENVIRONMENTAL GOALS

WASTE

Recycling rate of 95 percent, zero disposal at 30 sites.

WATER

Water intensity reduction of 50 percent, water neutrality at 15 sites.

ENERGY

Energy intensity reduction of 32 percent, increase renewable energy opportunities.

LOGISTICS

Reduce CO2 per kilogram of goods shipped in the Cummins network by 10 percent.

PRODUCTS IN USE

Partner with customers to improve fuel economy for products in use, reach an annual run rate reduction of 3.5 million metric tons of CO2.
BUILDING MORE PROSPEROUS COMMUNITIES

At Cummins, Corporate Responsibility means empowering people to thrive in their day-to-day lives.

CUMMINS EMPLOYEE COMMUNITY ENGAGEMENT RATE*

Our workforce is engaged in community service around the world.

<table>
<thead>
<tr>
<th>Year</th>
<th>Engagement Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>RECORD YEAR</td>
</tr>
<tr>
<td>2016</td>
<td>81%</td>
</tr>
<tr>
<td>2015</td>
<td>80%</td>
</tr>
<tr>
<td>2014</td>
<td>73%</td>
</tr>
<tr>
<td>2013</td>
<td>68%</td>
</tr>
</tbody>
</table>

* Rate includes employees and eligible contractors participating in the Every Employee Every Community program.

$18.7 MILLION

Total Cummins giving in 2017 to support communities.

OPENING DOORS VIA TEC

Cummins has invested more than $2.3 million into Cummins TEC: Technical Education for Communities since 2012. The program teaches employable skills to youth in more than 20 schools worldwide.
Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems.

WHO WE ARE

Cummins’ customers are located in approximately 190 countries and territories that the company reaches through a network of more than 500 wholly-owned and independent distributor locations and approximately 7,500 dealer locations.

SALES / EARNINGS

In 2017, Cummins earned $999 million* on revenues of $20.4 billion.

* Excluding charges totaling $777 million in connection with tax reform, full year net income attributable to Cummins was $1.8 billion.

58,600
EMPLOYEES WORLDWIDE

More than 50 percent of Cummins’ employees live outside the United States.

(approximate employee total, as of December 2017)

WHO WE ARE

CUSTOMERS

CMI

STOCK SYMBOL

Est. 1919

(stock exchange)

www.cummins.com

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**POWERING YOUR LIFE**

Cummins engines and generators power your life around the clock. Here are just a few ways:

**OUR GLOBAL REACH**

Trade can create jobs and promote sustainability. Here’s a look at Cummins’ global reach and what trade means to us at home:

**TOP BUYERS OF U.S. PRODUCTS**

1. MEXICO
2. CANADA
3. AUSTRALIA
4. UNITED KINGDOM
5. CHINA

**U.S. EXPORT SALES**

$2.14 BILLION

* based on 2016 financial results

**CUMMINS’ MAJOR MANUFACTURING FACILITIES**

**UNITED STATES** Indiana, Minnesota, New Mexico, New York, North Carolina, South Carolina, Tennessee, Wisconsin

**OUTSIDE UNITED STATES** Australia, Brazil, China, France, Germany, India, Mexico, Nigeria, Romania, South Africa, South Korea, Turkey, United Kingdom
OUR COMPETITIVE EDGE

Diversity is a bottom-line business strategy at Cummins. Diverse teams are more likely to produce creative ideas, and diverse suppliers can help make great ideas happen.

Cummins employees at the company’s Commons Office Building in Columbus, Indiana (U.S.A.).

DIVERSITY

BY THE NUMBERS

$1 BILLION
Cummins belongs to the BILLION DOLLAR ROUNDTABLE, companies consistently spending $1 billion or more with diverse suppliers.

EMPLOYEES BORN OUTSIDE THE U.S. 61.7%
Percentage of professional employees with a background in STEM.

ABOUT THE COVER
The X12 engine undergoes validation testing by climbing a steep mountain pass in Colorado (U.S.A.) in 2017. The engine is one of the most efficient diesels Cummins has ever made.

TO LEARN MORE

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