

**CUMMINS INDIA LIMITED**  
Registered Office: Kothrud, Pune 411 038.

Unaudited financial results for the quarter and nine months ended December 31, 2002

	Quarter ended December 31, 2002	Quarter ended December 31, 2001	Nine months ended December 31, 2002	Nine months ended December 31, 2001	Previous Accounting Year ( Audited ) ended March 31, 2002 (Rs ' 000)
	(Rs ' 000)	(Rs ' 000)	(Rs ' 000)	(Rs ' 000)	(Rs ' 000)
1. Net sales	2,254,512	1,667,990	6,154,274	5,323,009	7,409,144
2. Other income	162,162	87,995	300,537	221,384	363,986
3. Total income (1+2)	2,416,674	1,755,985	6,454,811	5,544,393	7,773,130
4. Total expenditure					
a. (Increase)/decrease in stock in trade	86,660	22,485	19,442	73,459	100,239
b. Consumption of raw material and components	1,363,691	1,057,732	3,988,447	3,269,295	4,440,706
c. Employee Cost	231,000	178,638	645,415	545,178	789,788
d. Lumpsum compensation under the voluntary retirement scheme		-		-	48,727
e. Other Expenditure	358,042	253,531	811,393	750,477	992,314
Total expenditure (a+b+c+d+e)	2,039,393	1,512,386	5,464,697	4,638,409	6,371,774
5. Interest	2,766	3,627	8,553	10,747	14,537
6. Depreciation	64,000	54,659	202,440	181,769	246,700
7. Profit before taxation for the period/year [3-(4+5+6)]	310,515	185,313	779,121	713,468	1,140,119
8. Provision for taxation (see note 1)					
a. Current	70,023	24,000	220,538	163,000	275,785
b. Deferred	(4,428)	5,197	(8,001)	3,347	1,241
9. Net profit for the period/year (7-8)	244,920	156,116	566,584	547,121	863,093
10. Paid up equity share capital ( Face Value Rs 2 each )	396,000	396,000	396,000	396,000	396,000
11. Reserves excluding revaluation reserves ( as per balance sheet of previous accounting year)					5,788,207
12. Basic and Diluted Earnings Per Share for the period*/ year ( Rs ) * Not annualised	1.24	0.79	2.86	2.76	4.36
13. Exports and other foreign exchange earnings	457,260	578,615	1,249,684	2,020,607	2,755,520

Notes:

- The provision for taxation for the quarter/nine month periods is based on taxable profits of the relevant periods. The ultimate tax liability can be determined only on the basis of taxable income at the financial year end.
- Power Systems India Limited (PSIL) and Cummins Power Solutions Limited (CPSL), the erstwhile wholly owned subsidiaries of the company were merged in Cummins India Limited on January 24, 2003 with retrospective effect from April, 1, 2002. Accordingly, the above results and the segment revenue, results and capital employed shown below include the financial results of PSIL and CPSL for the quarter and nine months ended on December 31, 2002, respectively, and therefore, are not comparable with those of the corresponding previous periods.

- 3 The company's erstwhile subsidiary Cummins Infotech Limited has merged into KPIT Infosystems Limited on January 10, 2003 with retrospective effect from January 1, 2002.
- 4 The company expects lower trend in exports to continue for the next two quarters due to sluggish global demand.
- 5 Other income for the quarter and nine months ended December 31, 2002, includes interim dividend received from company's subsidiary, Cummins Diesel Sales and Service India Limited amounting to Rs. 102 million
- 6 Previous period's figures have been regrouped wherever necessary.
- 7 The above unaudited results have been reviewed by the Finance and Audit Committee on January 29, 2003 and taken on record by the Board of Directors in their meeting held on January 30, 2003.

### SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs '000)

Particulars	As at and for the quarter ended December 31, 2002	As at and for the quarter ended December 31, 2001	As at and for the nine months ended December 31, 2002	As at and for the nine months ended December 31, 2001	As at and for the year ended March 31, 2002 (Audited)
<b>1 Segment revenue</b>					
Engine business segment	2,155,653	1,661,691	5,949,403	5,313,995	7,398,870
Others	98,859	6,299	204,871	9,014	10,274
<b>Revenue from operations</b>	<b>2,254,512</b>	<b>1,667,990</b>	<b>6,154,274</b>	<b>5,323,009</b>	<b>7,409,144</b>
<b>2 Segment Results:</b> (Profit+)/Loss(-) before tax and interest from each segment					
Engine Business	308,073	188,940	771,461	724,215	1,154,656
Others	5,208	-	16,213	-	-
<b>Total</b>	<b>313,281</b>	<b>188,940</b>	<b>787,674</b>	<b>724,215</b>	<b>1,154,656</b>
<b>Less :</b> interest	2,766	3,627	8,553	10,747	14,537
<b>Total Profit before tax</b>	<b>310,515</b>	<b>185,313</b>	<b>779,121</b>	<b>713,468</b>	<b>1,140,119</b>
<b>3 Capital employed ( segment assets - segment liabilities)</b>					
Engine Business	6,997,690	6,423,976	6,997,690	6,423,976	6,773,016
Others	103,263	-	103,263	-	-
	<b>7,100,953</b>	<b>6,423,976</b>	<b>7,100,953</b>	<b>6,423,976</b>	<b>6,773,016</b>

For Cummins India Limited

Pune, January 30, 2003

Ravi Venkatesan  
Chairman