

CUMMINS INDIA LIMITED
Registered Office: Kothrud, Pune 411 038.

Unaudited financial results for the quarter ended and half year ended September 30, 2003

	Quarter ended September 30, 2003	Quarter ended September 30, 2002	Half year ended September 30, 2003	Half year ended September 30, 2002	Previous Accounting Year (Audited) ended March 31, 2003
	(Rs ' 000)	(Rs ' 000)	(Rs ' 000)	(Rs ' 000)	(Rs ' 000)
1. Net sales	2,270,587	1,793,665	4,395,409	3,260,998	8,319,516
2. Other income	170,972	76,369	340,310	137,596	456,929
3. Total income (1+2)	2,441,559	1,870,034	4,735,719	3,398,594	8,776,445
4. Total expenditure					
a. (Increase)/decrease in stock in trade	(49,694)	51,738	(48,830)	(70,190)	(9,271)
b. Consumption of raw material and components	1,470,674	1,053,329	2,833,785	2,092,284	5,123,334
c. Employee Cost	205,710	207,601	434,205	401,977	966,185
d. Lumpsum compensation under the voluntary retirement scheme	49	(1,427)	95,715	(1,427)	-
e. Other Expenditure	356,958	220,725	607,088	402,729	1,190,881
Total expenditure (a+b+c+d+e)	1,983,697	1,531,966	3,921,963	2,825,373	7,271,129
5. Interest	3,406	3,205	7,687	5,421	30,364
6. Depreciation	70,950	71,643	140,995	132,396	265,788
7. Profit before taxation for the period/year [3-(4+5+6)]	383,506	263,220	665,074	435,404	1,209,164
8. Provision for taxation (see note 5)					
a. Current	100,969	94,164	200,919	147,164	299,277
b. Deferred	(23,499)	(7,097)	(63,397)	(3,573)	(33,186)
9. Net profit for the period/year (7-8)	306,036	176,153	527,552	291,813	943,073
10. Paid up equity share capital (Face Value Rs 2 each)	396,000	396,000	396,000	396,000	396,000
11. Reserves excluding revaluation reserves (as per balance sheet of previous accounting year)					5,921,698
12. Basic and Diluted Earnings Per Share for the period*/ year (Rs)	1.55	0.89	2.66	1.47	4.76
* Not annualised					
13. Exports and other foreign exchange earnings	492,893	415,964	977,817	725,074	1,762,121
14. Aggregate of Non-Promoter shareholding					
Number of shares	83,119,512	83,119,512	83,119,512	83,119,512	83,119,512
Percentage of shareholding	41.98%	41.98%	41.98%	41.98%	41.98%

SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	As at and for the quarter ended Sep 30, 2003	As at and for the quarter ended Sep 30, 2002	As at and for the half year ended Sep 30, 2003	As at and for the half year ended Sep 30, 2002	(Rs '000) As at and for the year ended Mar 31, 2003 (Audited)
1 Segment revenue					
Engine business segment	2,188,738	1,812,727	4,263,341	3,295,952	8,079,451
Others	100,359	1,470	177,878	1,470	327,440
Revenue from operations	2,289,097	1,814,197	4,441,219	3,297,422	8,406,891
2 Segment results					
Profit(+)/Loss(-) before interest and tax					
Engine business segment	232,731	208,388	388,613	339,906	821,774
Others	5,049	-	11,173	-	29,413
	237,780	208,388	399,786	339,906	851,187
Less :					
Interest	3,406	3,205	7,687	5,421	30,364
Add :					
Unallocable Income	149,132	58,037	272,975	100,919	388,341
Profit before tax	383,506	263,220	665,074	435,404	1,209,164
3 Capital employed (segment assets - segment liabilities)					
Engine business segment	3,410,284	4,026,089	3,410,284	4,026,089	3,850,587
Others	107,205	-	107,205	-	113,843
	3,517,489	4,026,089	3,517,489	4,026,089	3,964,430

Notes:

1. The above figures for the quarter ended and half year ended September 30, 2003 and year ended March 31, 2003 include figures for the erstwhile wholly owned subsidiaries of the company, viz. Power Systems India Limited and Cummins Power Solutions Limited. However, figures for the quarter ended and half year ended September 30, 2002 do not include figures of the said subsidiaries for the respective quarter and half year since the amalgamation order was passed by the Hon'ble Bombay High Court on January 24, 2003. Consequently, figures for the quarter ended and half year ended September 30, 2003 are not comparable with those of the corresponding previous periods.
2. Other income for the quarter ended September 30, 2003, half year ended September 30, 2003 and year ended March 31, 2003 includes dividend of Rs. 50 million, Rs. 110 million, and Rs. 160 million respectively received from Cummins Diesel Sales and Service (India) Limited, a wholly owned subsidiary of the Company.
Other income for the quarter ended and half year ended September 30, 2003 also includes dividend of Rs. 21.4 million received from Newage Electrical India Limited, an associate of the Company.
3. Other expenditure for the quarter and half year ended September 30, 2003 includes provisions of Rs. 42.5 million on account of software licences and Rs. 23 million on account of replacement of computers.
4. The Board of Directors of the Company have approved investment upto Rs. 12.5 million i.e. upto 50% of the paid up share capital of Cummins Research and Technology India Pvt. Ltd.(CRTI). CRTI is proposed 50:50 joint venture between Cummins Inc., USA and the Company. This JV will be engaged in providing IT- enabled services in the field of mechanical development for diesel engines and related components.
5. The provision for taxation for the quarter/half year periods is based on taxable profits of the relevant periods. The ultimate tax liability can be determined only on the basis of taxable income at the financial year end.
6. Previous period's figures have been regrouped wherever necessary.
7. At the beginning of the quarter, 1 investor complaint was pending. During the quarter, 16 complaints were received. The Company has resolved all the complaints received and no complaint is pending at the end of the quarter.
8. The above unaudited results have been reviewed by the Finance and Audit Committee and taken on record by the Board of Directors in their meeting held on October 28, 2003. The 'Limited Review' of the results for the quarter ended and half year ended on September 30, 2003, has been completed by the Auditors of the company in accordance with Clause 41 of the Listing Agreements with the Stock Exchanges.

For Cummins India Limited

Ravi Venkatesan
Chairman

Mumbai, October 28, 2003