

## Total Sales at Cummins India Limited for the quarter up 17%, Profits before tax up 26%

**Pune, July 28 2005**: The Board of Directors of Cummins India Limited in a meeting held today took on record the un-audited financial results for the quarter ended June 30, 2005. The company announced a 17% per cent increase in net sales to Rs 3280 million for the quarter ended June 30, 2005, as compared with Rs 2815 million in the same period last year.

The profit before tax during the quarter rose by 26% per cent to Rs 516 million from Rs 409 million the same period last year. Based on Six Sigma and other cost reduction initiatives, the company was able to offset inflationary impacts.

Anant Talaulicar, Chairman, CIL, said, "Based on strong domestic & exports demand, the company is continuing to invest in new products and increased capacity."

## **Cummins India Limited**

Cummins India Limited, in Pune since 1962, is the country's leading manufacturer of diesel engines for electric power generation and power solutions. CIL has produced more than 167,000 engines to date in its state-of-the-art manufacturing facilities in Pune. The company manufactures on an average, nearly 20,000 engines and gensets per year. Cummins India Limited is the flagship company of the Cummins group in India.

## Cummins in India

Cummins in India, a power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies.

Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people.

Part of the USD 8.4 billion Cummins Inc, Cummins in India is a group of 10 entities across 200 locations in the country with a combined turnover of over Rs.2500 crore and employing more than 5000 individual. Website: www.cumminsindia.com

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