

## Total Sales at Cummins India Limited for the quarter up 20%, Profits before tax up 30%

**Mumbai: October 21, 2005**: The Board of Directors of Cummins India Limited in a meeting held today took on record the un-audited financial results for the quarter ended September 30, 2005. The company announced a 20% increase in net sales to Rs 3,573 million for the quarter ended September 30, 2005, as compared with Rs. 2,968 million in the same period last year.

The profit before tax during the quarter rose 30% to Rs. 553 million from Rs. 425 million the same period last year. During the quarter, the Company incurred extraordinary costs related to product obsolescence and certain employee related costs aggregating Rs 45 million. By continuing its aggressive cost reduction initiatives, the Company was able to offset some of these impacts and continue to improve its bottom line.

During the quarter, uprated 6BTA generators @ 140 kVA were commercially launched. The company's automotive programs made progress including the C series automotive diesel and B series lean burn natural gas with Cummins-Westport electronic fuel systems and these will be commercially launched in the second half of the current fiscal year.

Anant Talaulicar, Chairman, CIL, said, "Based on strong demand, both from the domestic and export markets, the company is continuing to invest in new products and is augmenting existing capacities."

## Cummins India Limited

Cummins India Limited, in Pune since 1962, is the country's leading manufacturer of diesel engines for electric power generation and power solutions. CIL has produced more than 167,000 engines to date in its state-of-the-art manufacturing facilities in Pune. The company manufactures on an average, nearly 20,000 engines and gensets per year. Cummins India Limited is the flagship company of the Cummins group in India.

## Cummins in India

Cummins in India, a power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies.

Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people.

Part of the USD 8.4 billion Cummins Inc, Cummins in India is a group of 10 entities across 200 locations in the country with a combined turnover of over Rs.2500 crore and employing more than 5000 individual. Website: <a href="https://www.cumminsindia.com">www.cumminsindia.com</a>

Urvashi Gadgil-Kadam /Puja Kerkar	Meghana Prakash
GENESIS	Head – Corporate Communications,
Tel: 91 020 2538 2930/4369	Cummins India Limited,
Mobile: 98223 90387/ 9850844823	Pune
Fax: 91 020 2538 1591	Tel: 91020 2538 5435, 2538 0240
E-mail: ukadam@genesispr.com	Fax: 91 020 2538 1591
pskerkar@genesispr.com	Meghana.prakash@cummins.com
	Website: www.cumminsindia.com