



## **PRESS RELEASE**

### **Q2 Sales at Cummins India Limited up 31% Net Profit before tax increases 60%**

**Pune: October 30, 2006**

The Board of Directors of Cummins India Limited in a meeting held today took on record the un-audited financial results for the quarter ended September 30, 2006.

Net sales for the quarter were Rs. 4,674 million, 31 % above sales of Rs. 3,573 million in the same period last year. Net profit before tax in the second quarter of 2006-07 rose 60% to Rs. 886 million (Rs. 553 million in Q2 2005-06)

Anant Talaulicar, Chairman, Cummins India Limited said, "Our performance this quarter was strong particularly in the domestic market across power generation, industrial and automotive segments. We also continued to drive efficiencies in our operations with the use of Six Sigma as well as partnering with suppliers on value engineering and productivity enhancing initiatives."

#### **Cummins India Limited**

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets. CIL has produced more than 2,18,000 engines to date in its state-of-the-art manufacturing facilities in Pune. The company manufactures on an average, nearly 12,000 engines per year. Cummins India Limited is the flagship company of the Cummins group in India.

#### **Cummins in India**

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the U.S. \$9.9 billion Cummins Inc, Cummins in India is a group of 11 legal entities across 200 locations in the country with a combined turnover of approximately Rs.4,500 crores and employing more than 6,000 individuals.



<p>Urvashi Kadam /Madhavi Behl/ Aarti Bhakhry Genesis Burson-Marsteller Tel: 91 020 2433 5460/90 Ext. 234 Mobile: 98223 90387/ 98230 98881/ 9923297093 Fax: 91 020 2433 0881 E-mail: <a href="mailto:urvashi.kadam@bm.com">urvashi.kadam@bm.com</a> <a href="mailto:Madhavi.behl@bm.com">Madhavi.behl@bm.com</a> <a href="mailto:aarti.bhakhry@bm.com">aarti.bhakhry@bm.com</a></p>	<p>Gajanan Chinchwadkar Sr.General manager - Finance, Cummins India Limited, Pune Tel: 91020 2538 5435, 2538 0240 Mobile: 9822092321 Fax: 91 020 2538 1591 <a href="mailto:gajanan.m.chinchwadkar@cummins.com">gajanan.m.chinchwadkar@cummins.com</a> Website: <a href="http://www.cumminsindia.com">www.cumminsindia.com</a></p>
---	---