



PRESS RELEASE

Cummins India Limited Sales for 2006–07 up 26%

Net Profit Before Tax up 41%.

Final dividend recommended 200% (including interim 100%)

Pune: May 31, 2007

The Board of Directors of Cummins India Limited in their meeting held today took on record the audited annual financial results for the year ended March 31, 2007.

Net sales for the fiscal year 2006 - 07 were Rs. 1,841 crores representing 26% growth over sales of Rs. 1,463 crores in the earlier fiscal year. Net profit before tax of Rs. 346 crores in 2006-07 rose 41% above Rs. 246 crores in 2005-06.

Net sales for the quarter ending March 31, 2007 stood at Rs. 5,049 million, an increase of 30% over the same period last year, which had stood at Rs. 3,877 million. The net profit before tax in the fourth quarter rose by 41% to Rs. 975 million compared to Rs. 694 million in the same period last year.

Anant Talaulicar, Chairman & Managing Director, Cummins India Limited said, "I am pleased to present another year of very respectable performance improvement by the Company. The business grew strongly in both domestic and export markets. We were able to translate our top line growth into even better bottom line growth despite adverse inflationary conditions. This was done by enhancing our Six Sigma deployment and other productivity enhancement initiatives which included partnering with our supply base. We are investing aggressively in our people, new customer relationships, new products and additional manufacturing capacity to sustain our profitable growth. We stay committed to our Brand Promise of Dependability."



Cummins India Limited

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets. Cummins India Limited is the flagship company of Cummins in India.

Cummins in India

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the U.S. \$11.4 billion Cummins Inc., Cummins in India is a group of 11 legal entities across 200 locations in the country with a combined turnover of approximately Rs.4,500 crores and employing more than 8,900 individuals.



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