

#### **PRESS RELEASE**

# Cummins India Limited Sales for Q2 2008-09 up 49.5% Net Profit Before Tax up 41.5%.

**Mumbai: October 23, 2008:** The Board of Directors of Cummins India Limited in their meeting held today took on record the un-audited financial results for the quarter ended September 30, 2008.

Net sales for the quarter ending September 30, 2008 were reported at Rs.7,898.2 million, an increase of 49.5 % over sales of Rs 5,282.1 million for the same period last year. Net profit before tax in the quarter rose 41.5% to Rs. 1,289.5 million compared to Rs. 911.0 million in the same period last year.

Anant Talaulicar, Chairman & Managing Director, Cummins India Limited said, "The Company demonstrated strong growth this quarter over the same quarter last year. The performance has been encouraging across all parts of our business. We feel that our bottom line improvement has also been respectable despite the unprecedented inflation we have experienced in metals. This speaks to the effectiveness of our Six Sigma and other supplier partnership based value engineering efforts. Our expansion plans and new product programs are on track, and we intend to continue growing profitably, although there may be a short term slowdown to our momentum depending on how economic developments unfold. We remain steadfast about sustaining market leadership based on our technology, quality, customer service, people, and stay committed to our Brand Promise of Dependability."

#### **About Cummins India Limited**

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets.

### **About Cummins in India**

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus,



integrity and capability of its people. Part of the US \$13.05 billion Cummins Inc., Cummins in India is a group of 11 legal entities across 200 locations in the country with a combined turnover of over Rs. 5,000 crores and employing more than 9,000 individuals.

Website: http://www.cumminsindia.com

## Jay Naduvath / Nikhil Khatri

Genesis Burson-Marsteller Tel: 91 20 6520 3894

Mobile: 9819038428 / 9881489689

Fax: 91 20 2433 0881

E-mail: jayesh.naduvath@bm.com /

nikhil.khatri@bm.com

# Shamli Chapalge

Branding & Communications Cummins India Limited Mobile: 91 9922949602

E-mail: <a href="mailto:shamli.n.chapalge@cummins.com">shamli.n.chapalge@cummins.com</a>