

## PRESS RELEASE

## Cummins India Limited Sales for Q3 2008-09 up 27% Net Profit Before Tax up 74.3%. Declares Interim Dividend of 200%

**Pune, January 27, 2009:** The Board of Directors of Cummins India Limited, in their meeting held today, took on record the un-audited financial results for the quarter ended December 31, 2008.

Net sales for the quarter were reported at Rs 7,495.2 million, an increase of 27% over sales of Rs 5,902.3 million for the same period last year. Net profit before tax, including profits and provision reversals arising from the sale of the rental business of Rs. 291 million rose to Rs.1,828.7 million compared to Rs. 1,049.4 million in the same period last year.

Anant J Talaulicar, Chairman & Managing Director, Cummins India Limited said, "The Company did see some softening revenue trends as compared to the sequential quarter ended 31<sup>st</sup> December 2008 due to the economic slowdown. The increase in net profit before tax is attributed to a combination of favourable product mix, better export realizations due to the rupee depreciation, indigenization of some key components, and to a large extent from the sale of the Company's rental business. In view of a strong quarter, the Board has decided to declare an interim dividend of 200% as a special case, in addition to the 120% special dividend that we declared at the Board Meeting held on December 5<sup>th</sup>, 2008."

He further stated "In these difficult times, we are focusing our efforts to diminish the impact of slowing revenue growth, through cost cutting to the extent sensible. We remain steadfast on sustaining our market leadership positions based on our technology, quality, people and focus on customer service. This will be augmented by the expansion of our Six Sigma initiative and value engineering efforts in close collaboration with our suppliers. We remain committed to our long-term growth plans, new product programs and to our Brand Promise of Dependability".

## **About Cummins India Limited**

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets.

## About Cummins in India

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US \$13.05 billion Cummins Inc., Cummins in India is a Group of 10 legal entities across 200 locations in the country with a combined turnover of over Rs. 7,500 crores and employing more than 9,000 individuals.

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