



## **PRESS RELEASE**

### **Cummins India Limited Results for Q3 2009-10**

**Mumbai, January 25, 2010** : The Board of Directors of Cummins India Limited, in their meeting held today, took on record the unaudited financial results for the quarter and nine months ended December 31, 2009.

The published results of the Company for the quarter and nine months ended December 31, 2009 include the results of Cummins Sales and Service India Limited (CSS), a wholly owned subsidiary, which merged with the Company during the fourth quarter of the financial year 2008-09 with effect from the appointed date of April 01, 2008.

Net sales of the Company including CSS for the quarter ended December 31, 2009 stood at Rs. 814.8 crores, and for the nine months ended December 31, 2009 at Rs. 2,048.1 crores. Net profit before tax in the third quarter was Rs.202.4 crores and for the first nine months was Rs.446.3 crores.

CIL net sales excluding CSS were Rs. 681.3 crores which represent a 9% decline from the same quarter a year ago. While domestic revenues at Rs.597 crores grew 51% over the same quarter last year, export revenues remained subdued at Rs. 84.3 crores during the quarter, compared to Rs.355.1 crores during the corresponding quarter of the previous year (down 76%). For the nine months ended December 31, 2009 domestic revenue was Rs. 1,418.4 crore as compared to Rs. 1,268.7 crores (12% growth) and export revenue was Rs. 250.2 crores as compared to Rs.977.7 crores (74% decline) during the corresponding period of the previous year.

The Company's High Horse Power Plant at Kothrud which was not operational from September 15, 2009 due to an illegal strike resorted to by some of the Production Associates, resumed operations partially, effective October 07, 2009. The strike was called off from November 20, 2009.

Anant Talaulicar, Chairman & Managing Director, Cummins India Limited said, "Our earnings this quarter improved over the previous quarter due to continued strengthening in the domestic markets. We also benefited from being able to catch up from the strike which had impacted our Kothrud plant in the earlier quarter. At the end of December, we fully caught up on all customer deliveries. Unfortunately, we did not see an uptick in exports demand, although we believe the worst is behind us. I am happy to report that we were successful in improving profitability by focusing on improving efficiencies and reducing costs. This has resulted in a significant increase in our cash position in the quarter, and therefore the Board decided to increase the interim dividend to 300% at the Board Meeting held on December 3, 2009." He further added, "We have revived our expansion projects and new product programs, all of which are on fast track. Our balance sheet is solid and we remain committed to our Brand Promise of Dependability."

#### **About Cummins India Limited**

Cummins India Limited (CIL), in Pune since 1962, is the Country's leading manufacturer of diesel and gas engines for power generation, industrial and automotive markets. Cummins India Limited is the largest Company of the Cummins Group in India.



### **About Cummins in India**

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US based \$ 14.34 billion Cummins Inc., Cummins in India is a Group of nine Legal entities across 200 locations in the country with a combined turnover of approximately Rs. 7,500 crores and employing over 10,000 individuals.

Website: <http://www.cumminsindia.com>

<p><b>Nida Paloba/Nikhil Khatri</b> Genesis Burson-Marsteller Tel: 91 20 5620 3894 Mobile: 91 9819038428 / 9822779902 Fax: 91 20 2433 0881 E-mail: <a href="mailto:nikhil.khatri@bm.com">nikhil.khatri@bm.com</a> <a href="mailto:nida.paloba@bm.com">nida.paloba@bm.com</a></p>	<p><b>Shamli Chapalge</b> Cummins India Limited Mobile: 91 9922949602 E-mail: <a href="mailto:shamli.n.chapalge@cummins.com">shamli.n.chapalge@cummins.com</a></p>
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