



## Press Release

**Cummins India Limited (CIL) Sales for Q4 2010–11 up 30%, Net Profit Before Tax up 19%.**

**CIL sales for the year ended March, 31 2011 up 39%, Net Profit Before Tax up 31%.**

**Recommends final dividend of Rs. 8 per share of Rs. 2 each (400%) aggregating to Rs. 15 per share of Rs 2 each (750%) for the year ended March, 31 2011**

**Mumbai, May 30, 2011:** The Board of Directors of Cummins India Limited took on record the audited annual financial results for the year ended March 31, 2011 in their meeting held today.

Net sales of the Company for the quarter ended March 31, 2011 were Rs. 1,009.6 crores, an increase of 30% over the same period last year. Net profit before tax at Rs. 196.4 crores was 19% higher as compared to the same period last year.

For the year ended March 31, 2011, net sales of the Company were Rs. 3,945.4 crores, an increase of 39% over the last year. Net profit before tax was Rs.802.4 crores, representing a 31% increase over the last year.

Anant.J.Talaulicar, Chairman & Managing Director, Cummins India Limited said, “The Company has demonstrated record performance for the year ended March 31, 2011 based on strong sales growth in our key markets, capacity expansion and strong customer relationships. Margins have however been impacted as commodities and other input costs continued to escalate significantly. Our continued focus on improving efficiencies and reducing costs helped the Company sustain profitable growth. We are well positioned in the market and I remain confident of our Company’s ability to sustain our leadership position and long term profitable growth.

Our balance sheet remains strong and we continue to invest in technologies, products and manufacturing capacities as we remain committed to serve our customers well and deliver on our Brand Promise of Dependability.”

### **About Cummins India Limited**

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets.

### **About Cummins in India**

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Its technology and pioneering initiatives are bringing innovative solutions and dependable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US \$13.2 billion Cummins Inc., Cummins in India is a Group of eight legal entities across 200 locations in the country with a combined turnover of approximately Rs. 8,500 crores and employing more than 11,000 individuals.

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